# Gogoro Releases Fourth Quarter and Full Year 2023 Financial Results

**TAIPEI, Taiwan,** February 7, 2024 – Gogoro Inc. (Nasdaq: GGR), a global technology leader in battery swapping ecosystems that enable sustainable mobility solutions for cities, today released its financial results for its fourth quarter and twelve months ended December 31, 2023.

## Fourth Quarter and Full Year 2023 Summary

- Fourth quarter revenue of \$91.5 million, down 4.1% year-over-year and down 2.8% on a constant currency basis; Full year revenue of \$349.8 million, down 8.6% year-over-year and down 4.6% on a constant currency basis
- Fourth quarter battery swapping service revenue of \$32.5 million, up 3.7% year-over-year and up 6.0% on a constant currency basis; Full year battery swapping service revenue of \$131.8 million, up 8.3% year-over-year and up 13.3% on a constant currency basis
- Fourth quarter gross margin of 11.0%, down from 15.0% in the same quarter last year. Non-IFRS gross margin of 14.2%, down 3.0% year-over-year; Full year gross margin of 14.4%, down from 15.1% last year. Non-IFRS gross margin of 15.8%, down 1.0% year-over-year
- Fourth quarter net loss of \$27.5 million as compared to a net loss of \$12.5 million in the same quarter last year; Full year net loss of \$76.9 million as compared to a net loss of \$98.9 million last year
- Fourth quarter adjusted EBITDA of \$8.2 million, down from \$9.2 million in the same quarter last year; Full year adjusted EBITDA of \$44.8 million, up \$3.6 million from \$41.2 million last year.

"In 2023, we continued to focus on accelerating the transition to electric two-wheelers in Asia, with a focus on our home market of Taiwan, where we expanded our retail channels, added third-party Gogoro Quick Service Centers and strengthened our B2B business. As we continue our international expansion, India will be a priority. We have now established our local manufacturing and launched our battery swapping services and first India-made Smartscooter in Delhi," said Horace Luke, chairman, founder, and CEO of Gogoro. "In 2024, we are introducing new Smartscooters for Taiwan and international markets including a new cutting-edge mass market vehicle and our new high-performance flagship vehicle, the Gogoro Pulse. Last week we also announced a new partnership with Copec Energy in Latin America, where we will be launching in Chile and Colombia in the second quarter of 2024."

"We have been focusing on long-term customer satisfaction, market leadership, revenue growth, and cost-control. We will continue to make investments where we see opportunities and in 2024 we are focusing on executing our manufacturing, sales, network, and organizational growth in India. With significant new global vehicle introductions and the addition of new international markets, we are expecting healthy growth across a number of key financial indicators in 2024," said Bruce Aitken, CFO of Gogoro. "In late 2022, we implemented a company-wide cost transformation initiative designed to maximize cost

efficiencies across our entire organization and we saw the benefits of that effort in 2023 in reductions in operating expense and improvements in operating cash flow. In 2024, we will continue to actively manage expenses."

### Fourth Quarter and Full Year 2023 Financial Overview

## **Operating Revenues**

For the fourth quarter, the total revenue was \$91.5 million, down 4.1% year-over-year and down 2.8% year-over-year on a constant currency basis<sup>1</sup>. Had foreign exchange rates remained constant with the average rate of the same quarter last year, revenue would have been up by an additional \$1.3 million.

- Sales of hardware and other revenues for the quarter were \$59.0 million, down 7.9% year-over-year, and down 7.1% year-over-year on a constant currency basis¹. Both electric powered two-wheelers ("PTW") and Powered by Gogoro Network ("PBGN") markets were impacted by the continued deep discounts on ICE vehicles offered by Taiwan scooter manufacturers as well as the increased purchases of ICE vehicles as a last call effect given the discontinuation of certain government subsidies for scooter purchases. While we lowered prices (average selling price ("ASP") reduced by 9.3% in fourth quarter of 2023 compared to that in the same quarter of 2022), we refrained from matching the deep discounts provided by ICE OEMs as we believe that it is not in the best interest of our long-term growth strategy. Compared to the same quarter last year, sales of total electric PTW vehicles were down 13.4% while Gogoro's branded vehicles were down 6.5%.
- Battery swapping service revenue for the fourth quarter was \$32.5 million, up 3.7% year-over-year, and up 6.0% year-over-year on a constant currency basis¹. Total subscribers at the end of the fourth quarter exceeded 587,000, up 11.6% from 526,000 subscribers at the end of the same quarter last year. The year-over-year increase in battery swapping service revenue was primarily due to our larger subscriber base compared to the same quarter last year and the high retention rate of our subscribers. We continue to see the strength of our subscription-based business model to accrue more customers to maximize our battery swapping network efficiency.

For the full year, the total revenue was \$349.8 million, down 8.6% year-over-year and down 4.6% year-over-year on a constant currency basis<sup>1</sup>. Had foreign exchange rates remained constant with average rate in each of the comparable quarters of last year, revenue would have been up by an additional \$15.6 million.

- Sales of hardware and other revenues for the year were \$218.0 million, down 16.5% year-over-year, and down 12.8% year-over-year on a constant currency basis¹. Compared to the last year, sales of total electric PTW vehicles were down 9.0% while Gogoro's branded vehicles were down 12.3%. Local ICE vehicle price competition and overall macroeconomic uncertainty hindered the pace of electrification in the Taiwan PTW market in 2023.
- Battery swapping service revenue for the year was \$131.8 million, up 8.3% year-over-year, and up 13.3% year-over-year on a constant currency basis<sup>1</sup>.

### **Gross Margin**

For the fourth quarter, gross margin was 11.0%, down from 15.0% in the same quarter last year while non-IFRS gross margin was 14.2%, down from 17.2% in the same quarter last year. The decrease in gross margin was driven by a reduction in vehicle prices in the fourth quarter, an ASP reduction resulting from a higher percentage of lower-priced vehicles sold, a higher production cost per vehicle due to lower sales volume, decreased revenues associated with retail discounts and some minor impacts related to our discounting charges for customers adversely impacted by a voluntary and minor vehicle recall and battery upgrade. This unfavorable change was partially offset by the improved cost efficiencies of Gogoro's battery swapping services and improvements in other operational efficiencies.

For the full year 2023, gross margin was 14.4%, down from 15.1% last year whereas non-IFRS gross margin was 15.8%, down from 16.8% last year.

#### **Net Loss**

For the fourth quarter, net loss was \$27.5 million, representing an increase of \$15.0 million from a net loss \$12.5 million in the same quarter last year. The increase in net loss was primarily due to an unfavorable change of \$16.5 million in the fair value of financial liabilities associated with outstanding earnout shares, earn-in shares and warrants compared to last year as a result of the decrease of Gogoro stock price and the decrease of \$4.2 million in gross profit which are partially offset by the decrease of \$7.0 million in operating expenses.

For the full year 2023, net loss was \$76.9 million, representing a decrease of \$22.0 million from a net loss \$98.9 million last year. The decrease in net loss was primarily due to an \$218.4 million decrease in operating expenses which was offset by an unfavorable change of \$189.8 million in the fair value of financial liabilities and a \$7.3 million decrease in gross profit.

### **Adjusted EBITDA**

For the fourth quarter, adjusted EBITDA<sup>1</sup> was \$8.2 million, representing a decrease of \$1.0 million from \$9.2 million in the same quarter last year. The decrease was primarily due to a \$1.3 million loss on investment under equity method compared to the same quarter last year. The decrease was partially offset by a decrease in operating expenses from various cost-saving initiatives this quarter.

For the full year 2023, adjusted EBITDA<sup>1</sup> was \$44.8 million, representing an increase of \$3.6 million from \$41.2 million last year. The increase was primarily due to a \$9.6 million decrease in operating expenses (excluding share-based compensation, depreciation and amortization, acquisition-related expenses and exit activities) as a result of various cost-saving initiatives. The increase was partially offset by a \$5.8 million decrease in gross profit (excluding share-based compensation, depreciation and amortization, battery upgrade initiatives and exit activities) due to lower revenue.

<sup>&</sup>lt;sup>1</sup> This is a non-IFRS measure, see **Use of Non-IFRS Financial Measures** for a description of the non-IFRS measures and **Reconciliation of IFRS Financial Metrics to Non-IFRS** for a reconciliation of the Company's non-IFRS financial measures to their most directly comparable IFRS measures.

### Liquidity

We generated \$59.8 million of operating cash inflow in 2023 compared to 2022 where we used \$64.8 million of cash in operations. With a \$173.9 million cash balance at the end of 2023 and the additional credit facilities that are available to us, we believe we have sufficient sources of funding to meet our near-term business growth objectives.

#### 2024 Guidance

For the full year 2024, we expect to generate revenue of \$385 million to \$420 million. We estimate that approximately 90% of such full-year revenue will be generated from the Taiwan market and 10% from international markets.

#### **Conference Call Information**

Gogoro's management team will hold an earnings Webcast on February 7th, 2024, at 7:00 a.m. Eastern Time to discuss the Company's fourth quarter and full year 2023 results of operations and outlook.

Investors may access the webcast, supplemental financial information and investor presentation at Gogoro's investor relations website (https://investor.gogoro.com) under the "Events" section. A replay of the investor presentation and the earnings call script will be available 24 hours after the conclusion of the webcast and archived for one year.

#### **About Gogoro**

Founded in 2011 to rethink urban energy and inspire the world to move through cities in smarter and more sustainable ways, Gogoro leverages the power of innovation to change the way urban energy is distributed and consumed. Recognized and awarded by Frost & Sullivan as the "2023 Global Company of the Year for battery swapping for electric two-wheel vehicles" and MIT Technology Review as one of "15 Climate Tech Companies to Watch" in 2023, Gogoro's battery swapping and vehicle platforms offer a smart, proven, and sustainable long-term ecosystem for delivering a new approach to urban mobility. Gogoro has quickly become an innovation leader in vehicle design and electric propulsion, smart battery design, battery swapping, and advanced cloud services that utilize artificial intelligence to manage battery availability and safety. The challenge is massive, but the opportunity to disrupt the status quo, establish new standards, and achieve new levels of sustainable transportation growth in densely populated cities is even greater. For more information, visit https://www.gogoro.com/news and follow Gogoro on Twitter: @wearegogoro.

### **Forward-Looking Statements**

This communication contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements generally relate to future events or Gogoro's future financial or operating performance. In some cases, you can identify forward-looking statements because they contain words such as "may," "will," "should," "expects," "plans," "anticipates," "going to," "could," "intends," "target," "projects," "contemplates," "believes," "estimates," "predicts," "potential" or "continue" or the negative of these words or other similar terms or expressions that concern Gogoro's expectations, strategy, priorities, plans or intentions. Forward-looking statements in this communication include, but are not

limited to, statements in the section entitled, "2024 Guidance," such as estimates regarding revenue and Gogoro's revenue generated from the Taiwan market, and statements by Gogoro's founder, chairman, and chief executive officer and Gogoro's chief financial officer, such as projections of market opportunity and market share, the strategic cooperation and investments in India and the Philippines, the capability of Gogoro's technology, and Gogoro's business plans including its plans to grow and expand in Taiwan and internationally, pricing strategies, cost control measures and expectation regarding the expansion of product portfolio.

Gogoro's expectations and beliefs regarding these matters may not materialize, and actual results in future periods are subject to risks and uncertainties that could cause actual results to differ materially from those projected, including risks related to the impact of the COVID-19 pandemic, risks related to macroeconomic factors including inflation and consumer confidence, risks related to the Taiwan scooter market, risks related to political tensions, Gogoro's ability to effectively manage its growth, Gogoro's ability to launch and ramp up the production of its products and control its manufacturing costs and manage its supply chain issues, Gogoro's risks related to ability to expand its sales and marketing abilities, Gogoro's ability to expand effectively into new markets, foreign exchange fluctuations, Gogoro's ability to develop and maintain relationships with its partners, risks related to probable defects of Gogoro's products and services and product recalls, risks related to operating in the PRC, regulatory risks and Gogoro's risks related to strategic collaborations, risks related to the Taiwan market, China market, India market, and other international markets, alliances or joint ventures including Gogoro's ability to enter into and execute its plans related to strategic collaborations, alliances or joint ventures in order for such strategic collaborations, alliances or joint ventures to be successful and generate revenue, the ability of Gogoro to be successful in the B2B market, risks related to Gogoro's ability to achieve operational efficiencies, Gogoro's ability to raise additional capital, the risks related to the need for Gogoro to invest more capital in strategic collaborations, alliances or joint ventures, risks relating to the impact of foreign exchange and the risk of Gogoro having to update the accounting treatment for its joint ventures. The forward looking statements contained in this communication are also subject to other risks and uncertainties, including those more fully described in Gogoro's filings with the Securities and Exchange Commission ("SEC"), including in Gogoro's Form 20-F for the year ended December 31, 2022, which was filed on March 31, 2023 and in its subsequent filings with the SEC, copies of which are available on the SEC's website at www.sec.gov. The forward-looking statements in this communication are based on information available to Gogoro as of the date hereof, and Gogoro disclaims any obligation to update any forward-looking statements, except as required by law.

### **Condensed Consolidated Financial Statements**

The condensed consolidated financial statements are unaudited and have been prepared in accordance with the International Financial Reporting Standards (collectively, "IFRS") issued by the International Accounting Standards Board and regulations of the U.S. Securities and Exchange Commission ("SEC") for interim financial reporting. The Company's condensed consolidated financial statements are unaudited, and reflect all normal adjustments that are, in our opinion, necessary to provide a fair statement of results for the interim periods presented, including the accounts of the Company and entities controlled by Gogoro Inc. The audited consolidated financial statements may differ materially from the unaudited condensed consolidated financial statements. Our audited financial statements will be included in the Company's Annual Report on Form 20-F for the year ended December 31, 2023. Accordingly,

these condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and related notes for the year ended December 31, 2022 included in the Company's Annual Report on Form 20-F filed with the SEC on March 31, 2023, which provides a more complete discussion of the Company's accounting policies and certain other information.

#### **Use of Non-IFRS Financial Measures**

This press release and accompanying tables contain certain non-IFRS financial measures including foreign exchange effect on operating revenues, non-IFRS gross profit, non-IFRS gross margin, Non-IFRS Net Loss, EBITDA and Adjusted EBITDA.

Foreign exchange ("FX") effect on operating revenues. We compare the dollar amount and the percent change in the operating revenues from the period to the same period last year using constant currency disclosure. We present constant currency information to provide a framework for assessing how our underlying revenues performed excluding the effect of foreign currency rate fluctuations. To present this information, current period operating revenues for entities reporting in currencies other than USD are converted into USD at the average exchange rates from the equivalent periods last year.

**Non-IFRS Gross Profit and Gross Margin.** Gogoro defines non-IFRS gross profit and gross margin as gross profit, gross margin excluding share-based compensation, and exit activities.

**Share-based Compensation.** Share-based compensation consists of non-cash charges related to the fair value of restricted stock units awarded to employees. We believe that the exclusion of these non-cash charges provides for more accurate comparisons of our operating results to our peer companies due to the varying available valuation methodologies, subjective assumptions and the variety of award types. In addition, we believe it is useful to investors to understand the specific impact of share-based compensation on our operating results.

**Non-IFRS Net Loss.** Gogoro defines non-IFRS net loss as net loss excluding share-based compensation, the change in fair value of financial liabilities including revaluation of redeemable preferred shares, change in fair value of earnout, earn-in and warrants associated with the merger of Poema, listing expenses and one-time non-recurring costs associated with the merger. These amounts do not reflect the impact of any related tax effects.

**EBITDA.** Gogoro defines EBITDA as net loss excluding interest expense, net, provision for income tax, depreciation, and amortization. These amounts do not reflect the impact of any related tax effects.

**Adjusted EBITDA.** Gogoro defines Adjusted EBITDA, as EBITDA excluding share-based compensation, the change in fair value of financial liabilities including revaluation of redeemable preferred shares, change in fair value of earnout, earn-in and warrants associated with the merger of Poema, and one-time non-recurring costs associated with the merger. These amounts do not reflect the impact of any related tax effects.

**Acquisition-related Expenses.** Gogoro incurs acquisition-related and other expenses which consist of costs incurred after the issuance of a definitive term sheet for a particular transaction and include legal, banker, accounting, printer costs, valuation and other advisory fees. Management excludes these items for

the purposes of calculating non-IFRS adjusted EBITDA. Gogoro generally would not have otherwise incurred such expenses in the periods presented as part of its continuing operations. The acquisition-related expenses are not recurring with respect to past transactions, can be inconsistent in amount and frequency from period to period and are significantly impacted by the timing and magnitude of Gogoro's acquisitions. While these expenses are not recurring with respect to past transactions, Gogoro generally will incur these expenses in connection with any future acquisitions.

**Listing Expense.** In connection with the merger with Poema, the excess fair value of shares issued by Gogoro in exchange for the net assets of Poema was recorded as listing expense in operating expense. The listing expense for the merger is not recurring with respect to past transactions, can be inconsistent in amount and frequency from period to period and is significantly impacted by the timing and magnitude of the merger.

**Exit Activities.** We have incurred charges including the exit of certain product lines as well as other non-recurring activities. These charges are not representative of ongoing costs to the business and are not expected to recur. As a result, these charges are being excluded to provide investors with a more comparable measure of costs associated with ongoing operations.

Battery Upgrade Initiatives. As we perform certain voluntary upgrades to our battery packs, this charge represents the derecognition expense on components removed from the battery pack which are not expected to generate any future benefits from its disposal. We will only upgrade battery packs in instances where the value created exceeds the cost of the upgrade. The program will improve batteries' capacity and extend the remaining useful life of certain battery packs. The derecognition expense is recorded under Cost of Revenues in the Condensed Consolidated Statements of Comprehensive Loss. We exclude these derecognition expenses for purposes of calculating certain non-IFRS measures because these charges do not reflect how management evaluates our operating performance. The adjustments facilitate a useful evaluation of our operating performance and comparisons to past operating results and provide investors with additional means to evaluate our profitability trends. We expect the derecognition expense to recur in future periods as incurred during the implementation phase of the battery upgrade program.

Impairment charges. Non-cash impairment charges, primarily associated with adjustments to the carrying values of certain machinery equipment which is currently underutilized. While the process of evaluating the potential impairment of long-lived assets under the accounting guidance on property, plant and equipment is subjective and requires judgment, we also believe that these machinery and equipment will be redeployed and/or used in Gogoro's operations in the future. We exclude impairment charges for purposes of calculating certain non-IFRS measures because the charges do not reflect our core operating performance. These adjustments facilitate a useful evaluation of our core operating performance and comparisons to past operating results and provide investors with additional means to evaluate expense trends.

These non-IFRS financial measures exclude share-based compensation, interest expense, income tax, depreciation and amortization, change in fair value of financial liabilities including revaluation of redeemable preferred shares, change in fair value of earnout shares, earn-in shares and warrants associated with the merger of Poema, listing expense and one-time non-recurring costs associated with the merger. The Company uses these non-IFRS financial measures internally in analyzing its financial

results and believes that these non-IFRS financial measures are useful to investors as an additional tool to evaluate ongoing operating results and trends. In addition, these measures are the primary indicators management uses as a basis for its planning and forecasting for future periods.

Non-IFRS financial measures are not meant to be considered in isolation or as a substitute for comparable IFRS financial measures. Non-IFRS financial measures are subject to limitations and should be read only in conjunction with the Company's consolidated financial statements prepared in accordance with IFRS. Non-IFRS financial measures do not have any standardized meaning and are therefore unlikely to be comparable to similarly titled measures presented by other companies. A description of these non-IFRS financial measures has been provided above and a reconciliation of the Company's non-IFRS financial measures to their most directly comparable IFRS measures have been provided in the financial statement tables included in this press release, and investors are encouraged to review these reconciliations.

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## **Condensed Consolidated Balance Sheet**

(unaudited)
(in thousands of U.S. dollars)

	De	December 31, 2023				
ASSETS						
Current assets:						
Cash and cash equivalents	\$	173,885	\$	236,100		
Trade receivables		17,135		16,143		
Inventories <sup>2</sup>		53,109		114,701		
Other assets, current		22,009		30,961		
Total current assets		266,138		397,905		
Property, plant and equipment <sup>2</sup>		500,869		442,969		
Equity investment		17,285		_		
Right-of-use assets		30,412		21,089		
Other assets, non-current		18,689		11,460		
Total assets	\$	833,393	\$	873,423		
LIABILITIES AND EQUITY						
Current liabilities:						
Borrowings, current	\$	75,590	\$	87,982		
Financial liabilities at fair value		30,832		46,949		
Notes and trade payables		38,117		38,879		
Contract liabilities		11,606		12,965		
Lease liabilities, current		11,296		10,073		
Provisions, current		4,174		4,812		
Other liabilities, current		42,439		46,506		
Total current liabilities		214,054		248,166		
Power in the second second		224 501		202 102		
Borrowings, non-current		334,581		293,192		
Provisions, non-current		2,332		3,238		
Lease liabilities, non-current		18,842		11,400		
Other liabilities, non-current		15,734	_	18,453		
Total liabilities	·····	585,543		574,449		
Total equity		247,850		298,974		
Total liabilities and equity	_	833,393	\$	873,423		
	<u>-</u>			,		
	De	December 31, 2023		cember 31, 2022		
Inventories:						
Raw materials	\$	33,136	\$	76,740		
Semi-finished goods		3,559		4,443		
Merchandise		16,414		33,518		
Total inventories	\$	53,109	\$	114,701		

<sup>&</sup>lt;sup>2</sup> At December 31, 2023, the company classified \$37.4 million of undeployed battery packs and related battery cells in property, plan and equipment based on the company's deployment plan for the next 12 months.

## **Condensed Consolidated Statements of Comprehensive Loss**

(unaudited)

(in thousands of U.S. dollars, except net loss per share)

Operating revenues         \$ 9,1530         \$ 91,250         \$ 349,846         \$ 349,846         \$ 238,282           Cost of revenues         81,429         81,136         \$ 299,401         \$ 325,113           Gross profit         10,010         14,330         \$ 50,445         \$ 57,73           Operating expenses:         \$ 14,867         \$ 14,815         \$ 50,976         \$ 60,273           General and administrative         9,027         \$ 14,678         \$ 44,440         \$ 70,972           Research and development         9,624         \$ 12,369         \$ 48,67         \$ 45,993           Impairment charges         \$ 1,387         \$ -         \$ 1,387         \$ -           Insting expense         \$ 2,480         \$ 2,7532         \$ 87,225         \$ 298,322           Listing expense         \$ 2,340         \$ 2,7532         \$ 87,225         \$ 298,322           Total operating income and expenses:         \$ 1,387         \$ 8,792         \$ 9,229           Interest expense, net         \$ 2,385         \$ 2,789         \$ 8,792         \$ 9,229           Other (expense) income, net         \$ 1,049         \$ 1,43         \$ 4,866         \$ 3,24           Change in fair value of financial liabilities         \$ 1,15         \$ 16,17         \$ 20,2		Three Months Ended December 31,					Twelve Months Ended December 31,				
Cost of revenues         81,429         81,136         299,401         325,113           Gross profit         10,101         14,330         50,445         57,713           Operating expenses:         Sales and marketing         14,867         14,815         50,976         60,273           General and administrative         9,027         14,678         44,440         70,972           Research and development         9,624         12,678         44,867         3,933         -9.93           Impairment charges         1,387         —         1,387         —         178,804           Total operating expenses         —         —         —         1,387         —           Listing expense         —         —         —         1,788         4           Toss from operating income and expenses:         —         —         1,387         —         20,203,209           Non-operating income and expenses:         —         —         —         1,387         —         20,203         3,004         4,896         3,214         4,896         3,214         1,600         1,600         3,212         1,600         1,600         3,212         1,600         1,600         1,600         1,600         1,600 <t< th=""><th></th><th colspan="2">2023</th><th></th><th>2022</th><th></th><th>2023</th><th colspan="3">2022</th></t<>		2023			2022		2023	2022			
Gross profit         10,101         14,330         50,445         57,131           Operating expenses:         Sales and marketing         14,867         14,815         50,976         60,273           General and administrative         9,027         14,678         44,440         70,972           Research and development         9,624         12,369         40,867         45,983           Impairment charges         1,377         −         −         178,804           Ibisting expense         −         −         −         178,804           Total operating expenses         34,905         41,862         137,670         356,042           Loss from operations of companie come and expenses:         1,049         1,413         4,896         32,329           Other (expense) income, net         1,049         1,413         4,896         3,214           Change in fair value of financial liabilities         1,104         1,413         4,896         3,214           Change in fair value of financial liabilities         1,115         16,378         16,117         20,29           Loss on investment under equity method         1,231         −         1,676,888         19,943           Loss on investment under equity method         1,232         1,52	Operating revenues	\$	91,530	\$	95,466	\$	349,846	\$	382,826		
Operating expenses:         14,867         14,815         50,976         60,273           Sales and marketing         19,027         14,678         44,440         70,972           Research and development         9,624         12,369         44,867         45,939           Impairment charges         1,387         —         1,387         —           Listing expense         34,905         41,862         137,670         356,042           Loss from operations         22,804         22,532         (87,225)         2293,292           Nor-operating income and expenses:         Interest expense, net         (2,385)         (2,789)         (8,979)         (9,729)           Other (expense) income, net         1,049         1,413         4,896         3,214           Chasge in fair value of financial liabilities         (15,81)         16,378         16,117         205,938           Loss on investment under equity method         (1,281)         —         (1,677)         —           Total non-operating income         (2,732)         15,002         10,357         199,423           Loss before provision for income taxes         —         —         (2,732)         16,038         (76,868)         98,900           Provision for income taxes	Cost of revenues		81,429		81,136		299,401		325,113		
Sales and marketing         14,867         14,815         50,976         60,233           General and administrative         9,027         14,678         44,440         70,972           Research and development         9,624         12,369         40,867         45,993           Impairment charges         1,387         —         1,387         —           Listing expense         —         —         —         178,804           Total operating expenses         34,905         41,862         137,670         356,042           Loss from operating income and expenses:         —         —         —         —         356,042           Loss from operating income and expenses:         —         —         —         87,225         (298,329)           Non-operating income and expenses:         —         —         —         87,225         (298,329)           Non-operating income, net         1,049         1,413         4,896         3,214           Change in fair datule of financial liabilities         (115)         16,378         16,117         205,938           Loss on investment under equity method         (1,281)         —         (1,677)         —           Total on-operating income         2,2732         15,002	Gross profit		10,101		14,330		50,445		57,713		
General and administrative         9,027         14,678         44,440         70,972           Research and development         9,624         12,369         40,867         45,993           Impairment charges         1,387         —         1,387         —           Listing expense         —         —         —         —         178,804           Total operating expenses         34,905         41,862         137,670         356,042           Loss from operations income and expenses:         8         22,7532         (87,225)         298,329           Ohn-operating income and expenses:         1         1,949         1,413         4,896         3,214           Charge in fair value of financial liabilities         1115         16,378         16,117         205,938           Loss on investment under equity method         (1,281)         —         (16,677)         —           Total non-operating income         2,7320         15,002         10,357         199,423           Loss before provision for income taxes         27,336         (12,530)         76,888         98,906           Provision for income taxes         227,336         (12,532)         76,888         98,906           Oberating expenses         —         —	Operating expenses:										
Research and development Impairment charges         9,624         12,369         40,867         45,993           Impairment charges         1,387         —         1,387         —           Listing expense         34,905         41,862         137,670         356,042           Loss from operations         (24,804)         (27,532)         (87,225)         (298,329)           Non-operating income and expenses:         Interest expense, net         (2,385)         (2,789)         (8,979)         (9,729)           Other (expense) income net         1,049         1,413         4,896         3,214           Change in fair value of financial liabilities         (115)         16,378         16,117         205,938           Loss on investment under equity method         (1,281)         —         (1,677)         —           Total non-operating income         (27,336)         (12,530)         (76,868)         (98,906)           Provision for income taxes         2(27,536)         (12,532)         (76,868)         (98,906)           Provision for income taxes         2(27,536)         (12,532)         (76,868)         (98,908)           Oberating expensive loss:         —         —         (20         (20         (20         (20         (20         (	Sales and marketing		14,867		14,815		50,976		60,273		
Impairment charges         1,387         —         1,387         —           Listing expense         34,905         41,862         137,670         356,042           Loss from operations         (24,804)         (27,532)         (87,225)         (298,329)           Non-operating income and expenses:         Interest expense, net         (2,385)         (2,789)         (8,979)         (9,729)           Other (expense) income, net         1,049         1,413         4,896         3,214           Change in fair value of financial liabilities         (115)         16,378         16,117         205,938           Loss on investment under equity method         (1,281)         —         (1,677)         —           Total non-operating income         (2,732)         15,002         10,357         199,423           Loss before provision for income taxes         (27,536)         (12,530)         (76,868)         (98,906)           Provision for income taxes         (27,536)         (12,532)         (76,868)         (98,906)           Provision for income taxes         (27,536)         (12,532)         (76,868)         (98,906)           Other comprehensive loss         (2,132)         (2,232)         (2,623)         (2,132)         (2,132)         (2,153) <td>General and administrative</td> <td></td> <td>9,027</td> <td></td> <td>14,678</td> <td></td> <td>44,440</td> <td></td> <td>70,972</td>	General and administrative		9,027		14,678		44,440		70,972		
Listing expenses         34,905         41,862         137,670         356,042           Los from operating expenses         34,905         41,862         137,670         356,042           Los from operating income and expenses:         Interest expense, net         (2,385)         (2,789)         (8,797)         (9,729)           Other (expense) income, net         1,049         1,413         4,896         3,214           Change in fair value of financial liabilities         (115)         16,378         16,117         205,938           Loss on investment under equity method         (1,231)          (1,677)            Total non-operating income         (2,732)         15,002         10,337         199,423           Loss before provision for income taxes         (27,536)         (12,530)         (76,868)         (98,906)           Provision for income taxes         (27,536)         (12,532)         (76,868)         (98,906)           Provision for income taxes         (27,536)         (12,532)         (76,868)         (98,906)           Provision for income taxes         (27,536)         (12,532)         (76,868)         (98,906)           Other comprehensive loss         (16,943)         (4,900)         (77,566)         (11,80)	Research and development		9,624		12,369		40,867		45,993		
Total operating expenses         34,905         41,862         137,670         356,042           Loss from operations         (24,804)         (27,532)         (87,225)         (298,329)           Non-operating income and expenses:         Interest expense, net         (2,385)         (2,789)         (8,979)         (9,729)           Other (expense) income, net         1,049         1,413         4,896         3,214           Change in fair value of financial liabilities         (115)         16,378         16,117         205,938           Loss on investment under equity method         (1,281)         —         (1,677)         —           Total non-operating income         (2,732)         15,002         10,357         199,423           Loss before provision for income taxes         —         (2)         —         (22)           Net loss         (27,536)         (12,530)         (76,868)         (98,906)           Provision for income taxes         —         —         (2)         —         —         (2)           Net loss         (27,536)         (12,532)         (76,868)         (98,906)         (98,906)           Other comprehensive loss         —         —         (20         —         (20         —         (20	Impairment charges		1,387		_		1,387		_		
Total operating expenses         34,905         41,862         137,670         356,042           Loss from operations         (24,804)         (27,532)         (87,225)         (298,329)           Non-operating income and expenses:         Interest expense, net         (2,385)         (2,789)         (8,979)         (9,729)           Other (expense) income, net         1,049         1,413         4,896         3,214           Change in fair value of financial liabilities         (115)         16,378         16,117         205,938           Loss on investment under equity method         (1,281)         —         (1,677)         —           Total non-operating income         (27,536)         (12,530)         (76,868)         (98,906)           Provision for income taxes         — <td>Listing expense</td> <td></td> <td>_</td> <td></td> <td>_</td> <td></td> <td>_</td> <td></td> <td>178,804</td>	Listing expense		_		_		_		178,804		
Loss from operations         (24,804)         (27,532)         (87,225)         (298,329)           Non-operating income and expenses:         Interest expense, net         (2,385)         (2,789)         (8,979)         (9,729)           Other (expense) income, net         1,049         1,413         4,896         3,214           Change in fair value of financial liabilities         (115)         16,378         16,117         205,938           Loss on investment under equity method         (1,281)         —         (1,677)         —           Total non-operating income         (2,732)         15,002         10,357         199,423           Loss before provision for income taxes         (27,536)         (12,530)         (76,868)         (98,906)           Provision for income taxes         —         (20)         —         (20)           Net loss         (27,536)         (12,532)         (76,868)         (98,906)           Provision for income taxes         —         —         (2)         —         —         (2)           Net loss         (15,180)         11,593         7,632         (698)         (16,180)           Total comprehensive loss         (16,194)         \$ (0.05)         \$ (77,566)         \$ (15,808)           Ba			34,905		41,862		137,670		356,042		
Interest expense, net         (2,385)         (2,789)         (8,979)         (9,729)           Other (expense) income, net         1,049         1,413         4,896         3,214           Change in fair value of financial liabilities         (115)         16,378         16,117         205,938           Loss on investment under equity method         (1,281)         —         (16,677)         —           Total non-operating income         (2,732)         15,002         10,357         199,423           Loss before provision for income taxes         (27,536)         (12,530)         (76,868)         (98,906)           Provision for income taxes         (27,536)         (12,532)         (76,868)         (98,908)           Vert loss         (27,536)         (12,532)         (76,868)         (98,908)           Other comprehensive loss         (27,536)         (12,532)         (76,868)         (98,908)           Total comprehensive loss         (10,593)         7,632         (698)         (16,180)           Total comprehensive loss         (10,593)         (0,05)         (0,33)         (0,45)           Shares used in computing basic and diluted net loss per share         235,908         231,948         234,803         2222,000           Operating revenues			(24,804)		(27,532)		(87,225)		(298,329)		
Interest expense, net         (2,385)         (2,789)         (8,979)         (9,729)           Other (expense) income, net         1,049         1,413         4,896         3,214           Change in fair value of financial liabilities         (115)         16,378         16,117         205,938           Loss on investment under equity method         (1,281)         —         (16,677)         —           Total non-operating income         (2,732)         15,002         10,357         199,423           Loss before provision for income taxes         (27,536)         (12,530)         (76,868)         (98,906)           Provision for income taxes         (27,536)         (12,532)         (76,868)         (98,908)           Vert loss         (27,536)         (12,532)         (76,868)         (98,908)           Other comprehensive loss         (27,536)         (12,532)         (76,868)         (98,908)           Total comprehensive loss         (10,593)         7,632         (698)         (16,180)           Total comprehensive loss         (10,593)         (0,05)         (0,33)         (0,45)           Shares used in computing basic and diluted net loss per share         235,908         231,948         234,803         2222,000           Operating revenues	Non-operating income and expenses:						· · · · · · · · · · · · · · · · · · ·		<u> </u>		
Change in fair value of financial liabilities         (115)         16,378         16,117         205,938           Loss on investment under equity method         (1,281)         —         (1,677)         —           Total non-operating income         (2,732)         15,002         10,357         199,423           Loss before provision for income taxes         (27,536)         (12,530)         (76,868)         08,906)           Provision for income taxes         —         —         (2         —         —         (2           Net loss         —         —         (27,536)         (12,532)         (76,868)         (98,908)           Other comprehensive loss:         —         —         —         —         (20         —         —         (20           Schange differences on translation         10,593         7,632         (698)         (16,180)         —<			(2,385)		(2,789)		(8,979)		(9,729)		
Change in fair value of financial liabilities         (115)         16,378         16,117         205,938           Loss on investment under equity method         (1,281)         —         (1,677)         —           Total non-operating income         (2,732)         15,002         10,357         199,423           Loss before provision for income taxes         (27,536)         (12,530)         (76,868)         08,906)           Provision for income taxes         —         —         (2         —         —         (2           Net loss         —         —         (27,536)         (12,532)         (76,868)         (98,908)           Other comprehensive loss:         —         —         —         —         (20         —         —         (20           Schange differences on translation         10,593         7,632         (698)         (16,180)         —<	Other (expense) income, net		1,049		1,413		4,896		3,214		
Total non-operating income         (2,732)         15,002         10,357         199,423           Loss before provision for income taxes         (27,536)         (12,530)         (76,868)         (98,906)           Provision for income taxes         —         (2)         —         (2)           Net loss         (27,536)         (12,532)         (76,868)         (98,908)           Other comprehensive loss:         —         —         (698)         (16,180)           Exchange differences on translation         10,593         7,632         (698)         (16,180)           Total comprehensive loss         \$ (16,943)         \$ (4,900)         \$ (77,566)         \$ (115,088)           Basic and diluted net loss per share         \$ (0,12)         \$ (0.05)         \$ (0.33)         \$ (0.45)           Shares used in computing basic and diluted net loss per share         235,908         231,948         234,803         222,000           Three Months Ended December 31,         Twelve Months Ended December 31,         Twelve Months Ended December 31,         2022           Sales of hardware and others         \$ 58,950         \$ 64,035         \$ 218,061         \$ 261,166           Battery swapping service         3 2,580         31,431         131,785         121,660			(115)		16,378		16,117		205,938		
Total non-operating income         (2,732)         15,002         10,357         199,423           Loss before provision for income taxes         (27,536)         (12,530)         (76,868)         (98,906)           Provision for income taxes         —         (2)         —         (2)           Net loss         (27,536)         (12,532)         (76,868)         (98,908)           Other comprehensive loss:         —         —         —         (698)         (16,180)           Exchange differences on translation         10,593         7,632         (698)         (16,180)           Total comprehensive loss         \$ (16,943)         \$ (4,900)         \$ (77,566)         \$ (115,088)           Basic and diluted net loss per share         \$ (0.12)         \$ (0.05)         \$ (0.33)         \$ (0.45)           Shares used in computing basic and diluted net loss per share         235,908         231,948         234,803         222,000           Three Months Ended December 31,         Twelve Months Ended December 31,         Twelve Months Ended December 31,         2022           Sales of hardware and others         \$ 58,950         \$ 64,035         \$ 218,061         \$ 261,166           Battery swapping service         32,580         31,431         131,785         121,660     <	Loss on investment under equity method		(1,281)		_		(1,677)		_		
Loss before provision for income taxes         (27,536)         (12,530)         (76,868)         (98,906)           Provision for income taxes         —         (2)         —         (2)           Net loss         (27,536)         (12,532)         (76,868)         (98,908)           Other comprehensive loss:         Exchange differences on translation         10,593         7,632         (698)         (16,180)           Total comprehensive loss         \$ (16,943)         \$ (4,900)         \$ (77,566)         \$ (115,088)           Basic and diluted net loss per share         \$ (0.12)         \$ (0.05)         \$ (0.33)         \$ (0.45)           Shares used in computing basic and diluted net loss per share         235,908         231,948         234,803         222,000           Operating revenues:         2023         2022         2023         2022           Sales of hardware and others         \$ 58,950         \$ 64,035         \$ 218,061         \$ 261,166           Battery swapping service         3 2,580         31,431         131,785         121,660           Operating revenues         \$ 91,530         \$ 95,466         \$ 349,846         \$ 382,826           Share-based compensation:         2023         2022         2023         2022	Total non-operating income				15,002				199,423		
Provision for income taxes         —         (2)         —         (2)           Net loss         (27,536)         (12,532)         (76,868)         (98,908)           Other comprehensive loss:         Exchange differences on translation         10,593         7,632         (698)         (16,180)           Total comprehensive loss         \$ (16,943)         \$ (4,900)         \$ (77,566)         \$ (115,088)           Basic and diluted net loss per share         \$ (0.12)         \$ (0.05)         \$ (0.33)         \$ (0.45)           Shares used in computing basic and diluted net loss per share         235,908         231,948         234,803         222,000           Operating revenues:         2023         2022         203         2022           Sales of hardware and others         \$ 58,950         \$ 64,035         \$ 218,061         \$ 261,166           Battery swapping service         32,580         31,431         131,785         121,660           Operating revenues         \$ 91,530         \$ 95,466         \$ 349,846         \$ 382,826           Share-based compensation:         2023         2022         2023         2022           Share-based compensation:         2023         2022         2023         2023           Scales and marketing	, .	_						_			
Net loss         (27,536)         (12,532)         (76,868)         (98,908)           Other comprehensive loss:         Exchange differences on translation         10,593         7,632         (698)         (16,180)           Total comprehensive loss         \$ (16,943)         (4,900)         (77,566)         (115,088)           Basic and diluted net loss per share         \$ (0.12)         (0.05)         (0.33)         (0.45)           Shares used in computing basic and diluted net loss per share         235,908         231,948         234,803         222,000           Operating revenues:         2023         2022         2023         2022           Sales of hardware and others         \$ 58,950         64,035         \$ 218,061         \$ 261,166           Battery swapping service         32,580         31,431         131,785         121,660           Operating revenues         \$ 91,530         \$ 95,466         349,846         \$ 382,826           Share-based compensation:         2023         2022         2023         2022           Cost of revenues         \$ 331         1,228         2,397         \$ 4,149           Sales and marketing         624         1,456         3,730         5,698           General and administrative			_				_				
Other comprehensive loss:         Exchange differences on translation         10,593         7,632         (698)         (16,180)           Total comprehensive loss         \$ (16,943)         \$ (4,900)         \$ (77,566)         \$ (115,088)           Basic and diluted net loss per share         \$ (0.12)         \$ (0.05)         \$ (0.33)         \$ (0.45)           Shares used in computing basic and diluted net loss per share         235,908         231,948         234,803         222,000           Operating revenues:         2023         2022         2023         2022           Sales of hardware and others         \$ 58,950         \$ 64,035         \$ 218,061         \$ 261,166           Battery swapping service         32,580         31,431         131,785         121,660           Operating revenues         \$ 91,530         \$ 95,466         \$ 349,846         \$ 382,826           Share-based compensation:         2023         2022         2023         2022           Cost of revenues         \$ 331         \$ 1,228         \$ 2,397         \$ 4,149           Sales and marketing         624         1,456         3,730         5,698           General and administrative         1,807         5,014         12,320         15,549           Research and development			(27,536)	_			(76,868)	_	, ,		
Exchange differences on translation         10,593         7,632         (698)         (16,180)           Total comprehensive loss         \$ (16,943)         (4,900)         77,566)         \$ (115,088)           Basic and diluted net loss per share         \$ (0.12)         (0.05)         (0.33)         (0.45)           Shares used in computing basic and diluted net loss per share         235,908         231,948         234,803         222,000           Three Months Ender December 31, 2022         2023         2022         2023         2022           Sales of hardware and others         \$ 58,950         \$ 64,035         \$ 218,061         \$ 261,166           Battery swapping service         32,580         31,431         131,785         121,660           Operating revenues         \$ 91,530         \$ 95,466         \$ 349,846         \$ 382,826           Three Months Ender December 31, 2022         2023         2022         2023         2022           Share-based compensation:         2023         2022         2023         2022           Cost of revenues         \$ 331         \$ 1,228         \$ 2,397         \$ 4,149           Sales and marketing         624         1,456         3,730         5,698           General and administrative			<u> </u>				( , ,	_	( , ,		
Total comprehensive loss         \$ (16,943)         \$ (4,900)         \$ (77,566)         \$ (115,088)           Basic and diluted net loss per share         \$ (0.12)         \$ (0.05)         \$ (0.33)         \$ (0.45)           Shares used in computing basic and diluted net loss per share         235,908         231,948         234,803         222,000           Three Months Ended December 31,         Twelve Months Ended December 31,         Twelve Months Ended December 31,         2022         2023         2022           Sales of hardware and others         \$ 58,950         \$ 64,035         \$ 218,061         \$ 261,166           Battery swapping service         32,580         31,431         131,785         121,660           Operating revenues         \$ 91,530         \$ 95,466         \$ 349,846         \$ 382,826           Share-based compensation:         2023         2022         2023         2022           Cost of revenues         \$ 331         \$ 1,228         \$ 2,397         \$ 4,149           Sales and marketing         624         1,456         3,730         5,698           General and administrative         1,807         5,014         12,320         15,549           Research and development         1,399         3,475         8,039         12,511	-		10,593		7,632		(698)		(16,180)		
Basic and diluted net loss per share         \$ (0.12)         \$ (0.05)         \$ (0.33)         \$ (0.45)           Shares used in computing basic and diluted net loss per share         235,908         231,948         234,803         222,000           Three Months Ended December 31,         Twelve Months Ended December 31,         Twelve Months Ended December 31,           Operating revenues:         2023         2022         2023         2022           Sales of hardware and others         \$ 58,950         \$ 64,035         \$ 218,061         \$ 261,166           Battery swapping service         32,580         31,431         131,785         121,660           Operating revenues         \$ 91,530         \$ 95,466         \$ 349,846         \$ 382,826           Share-based compensation:         2023         2022         2023         2022           Cost of revenues         \$ 331         \$ 1,228         \$ 2,397         \$ 4,149           Sales and marketing         624         1,456         3,730         5,698           General and administrative         1,807         5,014         12,320         15,549           Research and development         1,399         3,475         8,039         12,511		\$		\$		\$	<u> </u>	\$			
Shares used in computing basic and diluted net loss per share         235,908         231,948         234,803         222,000           Three Months Ended December 31,         Twelve Months Ended December 31,           Operating revenues:         2023         2022         2023         2022           Sales of hardware and others         \$ 58,950         \$ 64,035         \$ 218,061         \$ 261,166           Battery swapping service         32,580         31,431         131,785         121,660           Operating revenues         \$ 91,530         \$ 95,466         \$ 349,846         \$ 382,826           Share-based compensation:         2023         2022         2023         2022           Cost of revenues         \$ 331         \$ 1,228         \$ 2,397         \$ 4,149           Sales and marketing         624         1,456         3,730         5,698           General and administrative         1,807         5,014         12,320         15,549           Research and development         1,399         3,475         8,039         12,511											
Three Months Ended December 31,         Twelve Months Ended December 31,           Operating revenues:         2023         2022         2023         2012           Sales of hardware and others         \$ 58,950         \$ 64,035         \$ 218,061         \$ 261,166           Battery swapping service         32,580         31,431         131,785         121,660           Operating revenues         \$ 91,530         \$ 95,466         \$ 349,846         \$ 382,826           Share-based compensation:         2023         2022         2023         2022           Cost of revenues         \$ 331         \$ 1,228         \$ 2,397         \$ 4,149           Sales and marketing         624         1,456         3,730         5,698           General and administrative         1,807         5,014         12,320         15,549           Research and development         1,399         3,475         8,039         12,511	Basic and diluted net loss per share	\$	(0.12)	\$	(0.05)	\$	(0.33)	\$	(0.45)		
Three Months Ended December 31,         Twelve Months Ended December 31,           Operating revenues:         2023         2022         2023         2022           Sales of hardware and others         \$ 58,950         \$ 64,035         \$ 218,061         \$ 261,166           Battery swapping service         32,580         31,431         131,785         121,660           Operating revenues         \$ 91,530         \$ 95,466         \$ 349,846         \$ 382,826           Share-based compensation:         2023         2022         2023         2022           Cost of revenues         \$ 331         \$ 1,228         \$ 2,397         \$ 4,149           Sales and marketing         624         1,456         3,730         5,698           General and administrative         1,807         5,014         12,320         15,549           Research and development         1,399         3,475         8,039         12,511			235 908		231 948		234 803		222 000		
Operating revenues:         2023         2022         2023         2022           Sales of hardware and others         \$ 58,950         \$ 64,035         \$ 218,061         \$ 261,166           Battery swapping service         32,580         31,431         131,785         121,660           Operating revenues         \$ 91,530         \$ 95,466         \$ 349,846         \$ 382,826           Share-based compensation:         2023         2022         2023         2022           Cost of revenues         \$ 331         \$ 1,228         \$ 2,397         \$ 4,149           Sales and marketing         624         1,456         3,730         5,698           General and administrative         1,807         5,014         12,320         15,549           Research and development         1,399         3,475         8,039         12,511	loss per share		233,700		231,710		25 1,005		222,000		
Operating revenues:         2023         2022         2023         2022           Sales of hardware and others         \$ 58,950         \$ 64,035         \$ 218,061         \$ 261,166           Battery swapping service         32,580         31,431         131,785         121,660           Operating revenues         \$ 91,530         \$ 95,466         \$ 349,846         \$ 382,826           Share-based compensation:         2023         2022         2023         2022           Cost of revenues         \$ 331         \$ 1,228         \$ 2,397         \$ 4,149           Sales and marketing         624         1,456         3,730         5,698           General and administrative         1,807         5,014         12,320         15,549           Research and development         1,399         3,475         8,039         12,511											
Sales of hardware and others         \$ 58,950         \$ 64,035         \$ 218,061         \$ 261,166           Battery swapping service         32,580         31,431         131,785         121,660           Operating revenues         \$ 91,530         \$ 95,466         \$ 349,846         \$ 382,826           Three Months Ended December 31,         Twelve Months Ended December 31,           Share-based compensation:         2023         2022         2023         2022           Cost of revenues         \$ 331         \$ 1,228         \$ 2,397         \$ 4,149           Sales and marketing         624         1,456         3,730         5,698           General and administrative         1,807         5,014         12,320         15,549           Research and development         1,399         3,475         8,039         12,511		Tł		ded I		Tw					
Battery swapping service         32,580         31,431         131,785         121,660           Operating revenues         \$ 91,530         \$ 95,466         \$ 349,846         \$ 382,826           Three Months Ended December 31,           Share-based compensation:         2023         2022         2023         2022           Cost of revenues         \$ 331         \$ 1,228         \$ 2,397         \$ 4,149           Sales and marketing         624         1,456         3,730         5,698           General and administrative         1,807         5,014         12,320         15,549           Research and development         1,399         3,475         8,039         12,511				_							
Operating revenues         \$ 91,530         \$ 95,466         \$ 349,846         \$ 382,826           Three Months Ended December 31,         Twelve Months Ended December 31,           Share-based compensation:         2023         2022         2023         2022           Cost of revenues         \$ 331         \$ 1,228         \$ 2,397         \$ 4,149           Sales and marketing         624         1,456         3,730         5,698           General and administrative         1,807         5,014         12,320         15,549           Research and development         1,399         3,475         8,039         12,511				\$		\$		\$			
Three Months Ended December 31,         Twelve Months Ended December 31,           Share-based compensation:         2023         2022         2023         2022           Cost of revenues         \$ 331         \$ 1,228         \$ 2,397         \$ 4,149           Sales and marketing         624         1,456         3,730         5,698           General and administrative         1,807         5,014         12,320         15,549           Research and development         1,399         3,475         8,039         12,511	Battery swapping service			_							
Share-based compensation:         2023         2022         2023         2022           Cost of revenues         \$ 331         \$ 1,228         \$ 2,397         \$ 4,149           Sales and marketing         624         1,456         3,730         5,698           General and administrative         1,807         5,014         12,320         15,549           Research and development         1,399         3,475         8,039         12,511	Operating revenues	. \$	91,530	\$	95,466	\$	349,846	\$	382,826		
Share-based compensation:         2023         2022         2023         2022           Cost of revenues         \$ 331         \$ 1,228         \$ 2,397         \$ 4,149           Sales and marketing         624         1,456         3,730         5,698           General and administrative         1,807         5,014         12,320         15,549           Research and development         1,399         3,475         8,039         12,511											
Cost of revenues       \$ 331       \$ 1,228       \$ 2,397       \$ 4,149         Sales and marketing       624       1,456       3,730       5,698         General and administrative       1,807       5,014       12,320       15,549         Research and development       1,399       3,475       8,039       12,511		Three Months Ended December 31,					elve Months E	Ended December 31,			
Sales and marketing       624       1,456       3,730       5,698         General and administrative       1,807       5,014       12,320       15,549         Research and development       1,399       3,475       8,039       12,511			2023		2022		2023		2022		
General and administrative         1,807         5,014         12,320         15,549           Research and development         1,399         3,475         8,039         12,511	Cost of revenues	\$	331	\$	1,228	\$	2,397	\$	4,149		
Research and development 1,399 3,475 8,039 12,511	Sales and marketing		624		1,456		3,730		5,698		
			1,807		5,014		12,320		15,549		
Total <u>\$ 4,161  \$ 11,173  \$ 26,486  \$ 37,907</u>	Research and development		1,399		3,475		8,039		12,511		
	Total	\$	4,161	\$	11,173	\$	26,486	\$	37,907		

## **Condensed Consolidated Statements of Cash Flows**

(unaudited)

(in thousands of U.S. dollars)

	Twelve Months Ended December 31,						
		2023	2022				
Cash flows from operating activities							
Net loss	\$	(76,868)	\$	(98,908)			
Adjustments for:							
Depreciation and amortization		98,377		94,807			
Impairment charges		1,387		_			
Expected credit loss		491		523			
Loss on investment under equity method		1,677		_			
Change in fair value of financial liabilities		(16,117)		(205,938)			
Interest expense, net		8,979		9,729			
Share-based compensation		26,486		37,907			
Loss on disposal of property and equipment, net		2,136		973			
Write-down of inventories		2,460		3,045			
Recognition of listing expense		_		178,804			
Changes in operating assets and liabilities:							
Trade receivables		(1,483)		(41)			
Inventories		21,709		(44,609)			
Other current assets		10,209		(5,128)			
Notes and trade payables		(762)		(14,379)			
Contract liabilities		(1,359)		(5,788)			
Other liabilities		(6,256)		1,379			
Provisions for product warranty		(2,575)		(7,580)			
Income tax expense		_		2			
Cash provided by (used in) operations		68,491		(55,202)			
Interest expense paid, net		(8,736)		(9,588)			
Net cash provided by (used in) operating activities		59,755		(64,790)			
Cash flows from investing activities							
Payments for property, plant and equipment, net		(116,759)		(122,684)			
Increase in refundable deposits		(462)		(147)			
Payments for purchase of equity investment		(18,900)		_			
Payments of intangible assets, net		(466)		(590)			
(Increase) decrease in other financial assets		(531)		22,319			
Net cash used in investing activities		(137,118)		(101,102)			
Cash flows from financing activities							
Proceeds from borrowings		155,069		173,372			
Repayments of borrowings		(127,221)		(193,241)			
Proceed from issuance of shares		_		326,965			
Repayments of financial liabilities at fair value		_		(108,149)			
Guarantee deposits (refund) received		(62)		335			
Repayment of the principal portion of lease liabilities		(12,635)		(12,886)			
Net cash provided by financing activities		15,151		186,396			
Effect of exchange rate changes on cash and cash equivalents		(3)		(1,833)			
Net (decrease) increase in cash and cash equivalents		(62,215)		18,671			
Cash and cash equivalents at the beginning of the period		236,100		217,429			
Cash and cash equivalents at the end of the period		173,885	\$	236,100			

# **Condensed Consolidated Statements of Changes in Equity**

(unaudited)

(in thousands of U.S. dollars)

	Ordinary Shares		Capital Surplus		Accumulated Deficits		Exchange Difference on Translation		Total Equity	
Balance as of December 31, 2022	\$	24	\$	643,470	\$	(349,940)	\$	5,420	\$	298,974
Net loss for the twelve months ended December 31, 2023		_		_		(76,868)		_		(76,868)
Other comprehensive loss for the twelve months ended December 31, 2023		_		_		_		(698)		(698)
Issuance of ordinary shares		_		118		_		_		118
Shared-based compensation				26,324		_				26,324
Balance as of December 31, 2023	\$	24	\$	669,912	\$	(426,808)	\$	4,722	\$	247,850

## GOGORO INC. Reconciliation of IFRS Financial Metrics to Non-IFRS

(unaudited) (in thousands of U.S. dollars)

	Three Months Ended December 31,											D.		
	2023						20	)22	IF	RS reveni	ue	Revenue excluding F		
Operating revenues:	IFRS revenue	FX	effect	Revenue FX	e exc effe		IFRS r	ever		oY chang %	e	effect chan		
Sales of hardware and others	\$ 58,950	\$	520	\$		59,470	\$	64,	,035	(7.9)	)%		(7.1)%	
Battery swapping service	32,580		735			33,315		31,	,431	3.7	%		6.0 %	
Total	\$ 91,530	\$	1,255	\$		92,785	\$	95,466		(4.1	)%		(2.8)%	
		Twelv	e Month	s Ended I	)ece	mber 31,								
			2023 2022			RS reven		Reve excludi	ing FX					
Operating revenues:	IFRS revenue	FX	effect	Revenue FX			IFRS revenue			YoY change		effect chan		
Sales of hardware and others	\$ 218,061	\$	9,562	\$		227,623	\$	261,	,166	(16.5	)%		(12.8)%	
Battery swapping service	131,785		5,995			137,780		121,	,660	8.3	%		13.3 %	
Total	\$ 349,846	\$	15,557	\$		365,403 \$		382,826 (8.6		6)%		(4.6)%		
			Thuas N	Iontha En	dad	Dagamba			Twolve N	Iontha Es	ndad	Dogomb	on 21	
		_	202	Months En	ueu	2022		_	2023		iueu	d December 31, 2022		
Gross profit and gross margin	•	\$	10,101	11.0%	\$	14,330	15.0%	\$	50.445	14.4%	\$	57,713	15.1%	
Share-based compensation	ı	φ	331	11.070	Ф	1,377	13.070	Φ	2,397	14.4/0	Ф	4,298	13.170	
Exit activities			- 331			682			2,371			2,343		
Battery upgrade initiatives			2,586						2,586			2,343		
Non-IFRS gross profit and gr	oss margin	\$	13,018	14.2%	\$	16,389	17.2%	\$	55,428	15.8%	\$	64,354	16.8%	
			Three N	Ionths En	dod	Docombo	ne 31		Twolvo N	Ionthe Fi	ndod	Docomb	or 31	
		_	202		ucu	2022		_	2023		nded December 31, 2022			
Net loss		\$	202	(27,536)	\$		(12,532)	\$		(76,868)	\$	202	(98,908)	
Share-based compensation		Ψ		4,161	Ψ		11,173	Ψ		26,486	Ψ		37,907	
Change in fair value of fina	ncial liabilities			115			(16,378)			(16,117)		(	205,938)	
Acquisition-related expense				_			_			_		`	20,855	
Listing expense				_			_			_			178,804	
Exit activities				_			2,275			_			3,936	
Battery upgrade initiatives				2,586		_				2,586			_	
Impairment charges				1,387			_			1,387			_	
Non-IFRS net loss		\$		(19,287)	\$		(15,462)	\$		(62,526)	\$		(63,344)	
												LID 1 21		
		_		Ionths En	ded			_	Twelve Months Endo					
NI 41		•	202		Ф.	2022		Ф.	2023		Ф.	202		
Net loss Interest expense, net		\$		(27,536)	Þ		(12,532)	\$		(76,868)	\$		(98,908)	
Provision for income taxes				2,385			2,789			8,979			9,729	
Depreciation and amortizati	ion			25,084			21,831			98,377			94,807	
EBITDA	ion	_		(67)	_		12,090	_		30,488	_		5,630	
Share-based compensation				4,161			11,173			26,486			37,907	
Change in fair value of fina	ncial liabilities			115			(16,378)			(16,117)		(	205,938)	
Acquisition-related expense				_									20,855	
Listing expense				_			_			_			178,804	
Exit activities				_			2,275			_			3,936	
Battery upgrade initiatives				2,586						2,586			_	
Impairment charges				1,387						1,387			_	
Adjusted EBITDA		\$		8,182	\$		9,160	\$		44,830	\$		41,194	
J					=						=			